



2019 Wayne County Junior Fair Livestock and Dairy Products Auction

Please Join us September 11, 11am and 12: 8:30am for our Junior Fair Sales to support our local youth!

Supporting Wayne County Youth

When you purchase an animal or dairy product, you are buying more than a prize-winning project raised by Wayne County 4-H & FFA members. You are establishing yourself as a partner in helping young people in our community develop essential life skills and attitudes.

The animal projects teach members responsibility, work ethic, leadership and the basics of running a small business. Most 4-H & FFA members save a significant portion of their sale funds to reinvest in additional livestock projects or for college, educational experiences, and even their first car.

You also receive publicity and develop goodwill in the community.

- Buyers are announced at the sale
- All buyers are listed in a full page advertisement in *The Daily Record*
- Photos are published with the purchase of Grand and Reserve Champion animals

How do I register to buy?

- **New Buyers:** Fill out a registration card in advance [they are available at the Extension Office at 428 W. Liberty Street in Wooster, the Jr. Fair Office, or at the registration table at the sale]
- **2018 Returning Buyers:** are automatically assigned a 2019 buyer's number. Simply verify the contact info and pick up a number at registration desk.
- **Photo ID is required for ALL buyers.**



How do I buy?

- Pick up a sale program at the auction to follow the sale order and identify kids you are interested in supporting.
- Our dynamic auctioneer team will lead you through the process.
- Bidding is easy: just raise your hand or buyers number when you want to bid.
- Keep raising your hand / bidding until you are the last bidder or the price is higher than you are interested in paying.
- If you are the top bidder: the auctioneer will ask if you are "turning (reselling)" or where you want the animal processed. *See the buyers guide to understand options.*
- Even if you are not the winning bidder, your bidding helps increase the price.
- Buyers may choose to donate an additional premium of your choice, separate from buying the animal, to any FFA or 4-H members. See the Add-On form for more info.



THE OHIO STATE UNIVERSITY

COLLEGE OF FOOD, AGRICULTURAL,
AND ENVIRONMENTAL SCIENCES



4-H GROWS HERE

How do I pay?

- Please pay by cash, check or credit card the day of the sale.
- There will be a 3% processing fee applied to credit cards.
- You can complete an ACH form before the sale
- With advanced notice – *invoicing may be arranged*. Please speak in advance with Tom Stocksdale, Farmers National Bank, 330-464-7596. [All invoices are due day of the sale unless prior arrangements are made, our 4-H and FFA members do not receive payments until all invoices are paid for by buyers.]

How much does it cost?

- Meat poultry and rabbits meat pens are **sold by the pen**. (If the bid is at \$250 you pay \$250 for the entire pen or lot of 1,2 or 3 animals)
 - Goats are sold by the head.
 - Dairy products are sold as a unit, the price you bid is the price you pay.
 - Sheep, cattle and hogs are **sold by the pound**. (If the bid is at \$2.50 you pay \$2.50 per pound x the weight of the animal which is listed in the sale program).
- *** See scenarios in trifold for sample cost, options for turning/reselling or taking the meat home. ***



More ways to give!!

Donations are accepted at the sale for the General 4-H Scholarship fund for Wayne County youth or *The New Event Center*. In fact, many youth opt to donate a portion of their sale proceeds to the scholarship fund or building project.

What if I am unable to attend?

We appreciate your presence at the sale to enable 4-H members to personally thank you. However, if you are unable to attend and would like to bid please contact:
Tom Stocksdale at 330-464-7569, or by email at Tstocksdale@farmersbankgroup.com or Seth Andrews, auctioneer, at 330-466-5471 or by email at seth@resauctions.com

Record Bid Boards

Top buyers receive a permanent sign in the barn to show their support



THANK YOU!

The success of the auction is only possible with your support. On behalf of our members, leaders, junior fair auction committee and senior fair board we THANK YOU for participating in the powerful learning experience and auction fun!

